

Message Text

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PAGE 01 OSLO 04525 071536Z

44

ACTION EB-03

INFO OCT-01 EUR-09 ISO-00 CAB-01 CIAE-00 COME-00 DODE-00

DOT-00 INR-09 NSAE-00 RSC-01 FAA-00 PM-03 H-01 L-02

NSC-07 PA-01 PRS-01 SP-02 SS-14 USIA-04 DRC-01 /060 W

----- 025913

R 071440Z OCT 74

FM AMEMBASSY OSLO

TO SECSTATE WASHDC 8806

INFO AMEMBASSY BRUSSELS

AMEMBASSY COPENHAGEN

AMEMBASSY THE HAGUE

AMEMBASSY HELSINKI

AMEMBASSY LONDON

AMEMBASSY REYKJAVIK

AMEMBASSY STOCKHOLM

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E.O. 11652: N/A

TAGS: EAIR NO

SUBJ: CIVAIR -- CONSULTATIONS WITH SCANDINAVIANS

REF: STATE 210429

1. PAN AM'S REPRESENTATIVE IN NORWAY, DEREK BLIX, VISITED
AMBASSADOR ON OCTOBER 4 TO REGISTER CONCERN ABOUT THE U.S.
REQUEST FOR CONSULTATIONS WITH NORWAY, DENMARK AND SWEDEN ON
CAPACITY. HE POINTED OUT THAT ADVERSE PUBLICITY WAS BEING
ACCORDED THE ANNOUNCEMENT IN SOME OF THE NORWEGIAN PRESS AND
THAT IT WAS BEING INTERPRETED AS A U.S. DEMAND THAT SAS RE-
DUCE ITS FLIGHTS TO THE U.S. PAN AM WAS NOT CURRENTLY FLYING
TO NORWAY AND HAD NEVER BEEN DISCRIMINATED AGAINST HERE. PAN
AM HAD DROPPED ITS FLIGHTS TO NORWAY DURING THE ENERGY CRISIS
LAST YEAR BUT WAS CONSIDERING STARTING FLIGHTS AGAIN
VIA BERGEN IN APRIL OR MAY 1975. IF THIS WAS DECIDED
UPON, A DECISION WOULD HAVE TO BE REACHED WITHIN A
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PAGE 02 OSLO 04525 071536Z

MONTH OR SO.

2. BLIX THOUGHT PAN AM'S RECORD ON DEVELOPING THE NORWEGIAN MARKET WAS EXTREMELY POOR. HE BELIEVED THAT THERE WAS NO GROUND FOR INCLUDING SAS ROUTES BETWEEN NORWAY AND THE U.S. IN THE CONSULTATIONS SINCE PAN AM WAS NOT EVEN SERVING NORWAY NOW. FURTHERMORE, ANY EFFORT TO REDUCE SAS FLIGHTS BETWEEN NORWAY AND THE U.S. COULD PROVE MORE HARMFUL TO PAN AM IN NORWAY THAN HELPFUL, BOTH WITH RESPECT TO CURRENT TICKET SALES AND TO THE RE-INTRODUCTION OF PAN AM'S SERVICE TO NORWAY. IT WOULD BE DIFFICULT TO EXPLAIN TO THE NORWEGIAN PUBLIC ANY DEMAND FOR A REDUCTION OF SAS FLIGHTS BETWEEN NORWAY AND THE U.S., AND THE CRITICAL PRESS TREATMENT ALREADY GIVEN THE U.S. REQUEST FOR CONSULTATIONS WAS PROBABLY ONLY A TASTE OF WORSE TO COME. HE HOPED UNDER THE CIRCUMSTANCES THAT SPECIAL CONSIDERATION COULD BE GIVEN TO NORWAY AND THAT A REDUCTION OF FLIGHTS FROM NORWAY TO THE U.S. WAS NOT BEING CONSIDERED.

ACTION REQUESTED

EMBASSY WOULD APPRECIATE RECEIVING BACKGROUND MATERIAL FOR USE IN DISCUSSION ISSUE WITH BLIX AND NORWEGIAN AUTHORITIES ON U.S. POSITION ON (A) SAS CAPACITY BETWEEN SCANDINAVIA AND U.S. AND (B) ON SAS NORWEGIAN-U.S. TRAFFIC. IF POSSIBLE, WE WOULD LIKE TO BE ABLE TO TELL BLIX AND NORWEGIANS THAT NO REDUCTION IN NORWEGIAN-U.S. CAPACITY IS CONTEMPLATED AND WOULD APPRECIATE AUTHORITY TO DO SO. IF THIS IS NOT POSSIBLE, WE WOULD APPRECIATE GUIDANCE ON JUSTIFICATION FOR ANY REDUCTION IN U.S. NORWEGIAN SAS SERVICE.

BYRNE

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Disposition Approved on Date:
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Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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